

## Message Text

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67

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W

----- 073012

R 291400Z MAY 74

FM AMCONSUL CAPE TOWN

TO USDOC WASHDC

INFO SECSTATE WASHDC 3846

UNCLAS CAPE TOWN 0276

E.O.11652: N/A

TAGS :BEXP SF

SUBJ :PRIVATE TRADE OPPORTUNITY

1. 791/02/P0038

2. 052974

3. J.MULLIGAN

4. 791 SOUTH AFRICA

5. Y--ENGINEERS,MERCHANTS AND CONTRACTORS

6A. REPLY TO--

6B. MR.A.G.BRAMWELL,MANAGER:ENGINEERING DIVISION

6C. DOWSON AND DOBSON LTD.

P.O.BOX 26  
MAITLAND, CAPE 7405

7. CABLE DOWNRIGHT; TEL 51-3311

8. ENG.DIV.: AGB/RC

9. 102

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10. 3613151-0500. 11000 AND 22000 VOLT RENEWABLE DROP-OUT

EXPULSION FUSE UNITS, SINGLE PHASE TYPE. FOR OUTDOOR OPERATION  
ON RURAL HIGH VOLTAGE DISTRIBUTION SYSTEMS. EQUIPMENT  
SHOULD BE SUITABLE FOR OPERATING FROM GROUND LEVEL  
BY MEANS OF PORTABLE LINK STICKS, AND HAVE A CAPACITY OF UP  
TO 100 AMPS FOR 11 KV UNITS, 75 AMPS FOR 22 KV UNITS.  
UNITS REQUIRED FOR EXTENSIONS TO NATIONALLY INTEGRATED  
ELECTRICITY SUPPLY SYSTEM STARTING TO EXPAND IN THE RURAL  
AREAS AT INCREASING RATE. CURRENT REQUIREMENTS FOR WESTERN  
CAPE PROVINCE IS 2000 UNITS ANNUALLY; WITH BUYER'S ABILITY  
TO MARKET THROUGHOUT SOUTH AFRICA POTENTIAL IS 10,000.

ACCORDING TO BUYER, SOUTH AFRICAN MARKET IS PRESENTLY  
SERVED BY TWO COMPANIES WHICH LOCALLY ASSEMBLE EQUIPMENT  
IMPORTED FROM UNITED KINGDOM. DELAYS IN EXCESS OF SIX MONTHS  
ARE BEING INCURRED BETWEEN PLACING OF ORDERS AND DELIVERY.

THESE DELAYS ARE UNACCEPTABLE TO THE BUYER.

LOCALLY ASSEMBLED UNITS ARE PRICES ARE APPROXIMATELY \$50 PER  
SINGLE PHASE UNIT.

DOWSON & DOBSON IS A LARGE, OLD AND WELL ESTABLISHED COMPANY  
WITH AN EXCELLENT BUSINESS REPUTATION. IT IS ONE OF THE  
MANY OPERATIVE COMPANIES OF AFRICAN OXYGEN LTD., P.O.BOX  
5404, JOHANNESBURG, A HOLDING COMPANY WITH A QUOTATION ON  
THE JOHANNESBURG STOCK EXCHANGE.

GAMON

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974CAPET00276  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740135-0155  
**From:** CAPE TOWN  
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**Office:** ACTION AF  
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**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** golinofr  
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**Review Content Flags:**  
**Review Date:** 04 NOV 2002  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** :PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, SF  
**To:** COM  
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